

ANNEX A – MARCHE REGION COMPANY PROFILE

BUSINESS INCOMING EMIRATES

CRUSHING - SUSTAINABLE CONSTRUCTION – GREEN TECNOLOGIES FOR BUILDINGS – SMART CITIES TECNOLOGIES

THE UNDERLINE COMPANY

NAME OF COMPANY	_____
ADDRESS	_____
TOWN	_____ PROVINCE _____
PHONE	_____ WEB SITE _____
PEC	_____ e-mail _____
NAME OF MAIN POINT CONTACT	_____
social network appearance: <input type="checkbox"/> YES <input type="checkbox"/> NO - IF YES:	
<input type="checkbox"/> Facebook _____	
<input type="checkbox"/> Instagram _____	
<input type="checkbox"/> Twitter _____	
<input type="checkbox"/> Other _____	
<input type="checkbox"/> artisan manufacturing company: Chamber of commerce subscription NO. _____ Province _____	
<input type="checkbox"/> industrial manufacturing company: Chamber of commerce subscription _____ Province _____	
ATECO CODE MAIN ACTIVITY _____	
VAT NO.	_____ FISCAL CODE _____

• IS HEREBY SUBMITTING TO THE EVENT:

**BUSINESS INCOMING EMIRATES CRUSHING - SUSTAINABLE CONSTRUCTION – GREEN TECNOLOGIES FOR BUILDINGS
– SMART CITIES TECNOLOGIES**

SECTOR OF ACTIVITY

(PLEASE FLAG YOUR CHOICE)

☐ PRODUCTION ☐ BUSINESS

PRODUCTS

- ☐ CRUSHING;
- ☐ SUSTAINABLE CONSTRUCTION
- ☐ GREEN TECNOLOGIES FOR BUILDINGS
- ☐ SMART CITIES TECNOLOGIES

GENERAL INFORMATION

IS YOUR COMPANY EXPORTING? YES ☐ NO ☐

TURNOVER INFORMATION:

COMPANY TURNOVER (€) : _____

EXPORT TURNOVER (%): _____

IMPORT TURNOVER (€): _____

EXPORT DESTINATIONS COUNTRIES:

TRADE ASSOCIATION MEMBERSHIP _____

COMMERCIAL PROFILE

MARKETS

(PLEASE LIST MARKETS WHERE THE COMPANY IS PRESENT)

Current distribution channels

Please list the distribution channels currently adopted by the Company such as Importer, Distributor, Wholesaler, Dealer, Agent, Manufacturer, (B2B), GDO, Cataloguer, E-Commerce, Local company, Branch office, Other (please specify)

Channel:

type of channel	% income of Channel	Use of the channel	Channel targeted clients
		Italy <input type="checkbox"/> Abroad <input type="checkbox"/>	
		Italy <input type="checkbox"/> Abroad <input type="checkbox"/>	
		Italy <input type="checkbox"/> Abroad <input type="checkbox"/>	
		Italy <input type="checkbox"/> Abroad <input type="checkbox"/>	
		Italy <input type="checkbox"/> Abroad <input type="checkbox"/>	

Ideal distributor channels

(Please list the distributor channels that the Company plans to use for the foreign markets such as Importer, Distributor, Wholesaler, Dealer, Agent, Manufacturer, (B2B), GDO, Cataloguer, E-Commerce, Local company, Branch office, Other (please specify)

Channel:

1. _____
2. _____
3. _____
4. _____
5. _____

Any previous experience with the United Arab Emirates:

Any local representatives:

Name of Company _____

Web-Site _____

Remarks _____

CONTACT REPORTING

ANY EMIRATIN COMPANIES YOU WISH TO MEET

1. COMPANY NAME	
PERSON OF CONTACT	
PHONE, WEB SITE, E-MAIL	
REMARKS	
2. COMPANY NAME	
PERSON OF CONTACT	
PHONE, WEB SITE, E-MAIL	
REMARKS	
3. COMPANY NAME	
PERSON OF CONTACT	
PHONE, WEB SITE, E-MAIL	
REMARKS	

NOTE: PLEASE SEND COPY OF THE PRODUTCS CATALOGUE (in PDF and low resolution) TO

ANCONA, the 2022

Signature _____

(please return to settore.innovazioneCoopint@regione.marche.it)